2016 Morningstar® Andex® Chart 70 71 72 73 74 75 76 77 78 98 99 00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 Percentage Returns (June 30, 2016) Mexican peso crisis National Energy Program 1-Year 3-Year 5-Year 10-Year 20-Year 30-Year 1/1/1950 Canada/U.S. free trade approved U.S. Large Stock Total Return Index in CAD ■ 1st Onehec referendum 60% vote NO 7.5 19,6 18.8 11.5 Confed Life fails U.S. Large Stock Total Return Index in USD 11.7 4.0 11.2 17.4 12.1 7.4 7.9 7.7 9.8 S&P/TSX Composite Total Return Index 8.3 4.2 4.9 7.9 9.8 16.8 -1.9 Wall Street Reform Act **\$142,595** Balanced Portfolio (60% Equity, 40% Fixed Income) 5.4 11.3 9.6 7.0 7.8 8.9 9,5 10.2 0.2 BIM rebranded as BlackBerry Nortel high \$124.50-34.2% of TSF 300. 11.5% \$100,000 FTSE TMX (formerly DEX) Long Bond Index 9.9 9.2 8.5 8.7 9.8 **\$115,914** Chrysler bailout Northland Bank & Canadian 5 Year Guaranteed Investment Certificates 1.6 0&Y bankruptcy 1.4 1.6 1.6 2.1 4.9 6.4 3.5 11.2% 1.6 91 Day Canada Treasury Bills 0.5 0.8 0.9 2.6 5.3 4.0 4.6 8.0 1.9 GST starts 1.6 Consumer Price Index (Cost of Living) 1.5 1.3 1.5 2.3 3.6 o gov't of Canada 20 yr bond 17,75% \$49,866 World Markets ex-U.S. Total Return Index in CAD -6.3 9.6 7.B 3.6 4.3 6.3 9.7 5 year GIC 17.5% 9.8% Emerging Markets Total Return Index in CAD 5.4 -8.7 5.8 2.4 10.5" 29,2" -7.6'• 5 year mortgage 21.5% **\$42,805** 'since 1/1/1970 "since 1/1/1988 9.5% OAS slarts for those over 70 OAS reduced from 70 to 65 capital gains tax CBC's first colour TV broadcast **\$12,729** 7.6% \$10,000 Canada's first TV broadcast largest TSE 300 company BCE Inc. 6.6% ● Income Trust tax Canada/U S. auto pact signed **\$6,026** CPP/QPP approved 6.4% GM and Chrysler both file for bankruptch U.S. debt downgraded by S&P . **\$3.185** 5.3% oopulation 36.155.487 o oppulation 13,712,000 population (over 65) 16 1% • oppulation fover 651 7.8% **\$1,058** \$1,000 Growth of \$100 with no acquisition costs or taxes and all income reinvested 20.8% m10.6% m11.6% m6.4% m2.1%-# 40% #56% #78% #31% #21% - ■ 18 2% ■12 7% ■ 1 D% ■ 2 0% ■ 2 4% #91% #100% #34% #45% # 28% #6.8% #10.4% #7.6% #7.3% #7.6% - 17.5% m12.2% m13.7% m11.9% m6.2% Compound Annual Returns by Decade 100% 100% 0% 0% (100%) avg family income \$12,716 • avg family income \$38,059 1st class stamp 85¢ +GST • 53.5% tax rate 82.4% to 59.5% o life expectancy M: 66 5, F: 71.0 life expectancy M: 78.8, F: 83.3 4 min wage \$1.00/h min wage \$2.90 \$10,000 \$5,500 \$14,500 \$15,500 \$16,500 \$16,000 \$19,000 \$20,000 \$21,000 \$22,000 \$22,450 \$22,970 \$23,820 \$24,270 \$24,930 \$25,370 RRSP started with a limit of \$2,500 \$4,000 \$11,500 \$12,500 \$13,500 \$14,500 \$13,500 3.4% 5.3% 6.79 6.7% 6.8% 7.1% 6.2% Prime Rate 15% Government of Canada Long Term Bond Yield 10% 5% Inflation (Cost of Living 253 🧆 gold's fixed price of \$35 U.S. per ext, abandoned 713 1142 4 1 049 9 Arab oil embargo • 145 31 • 51 23 ● 10 82 • 77,05 • BB 65 • 107 95 • oil \$2.57 U.S. per barre 14.23 € 38 34 4 31.70 ● 113 39 • 4,110 012.60 10.40 50.51 30 28 Canadian Dollar in USD \$0.90 \$0.90 \$0-80 **Gross Domestic Product** (2%) 50 51 52 53 54 55 56 57 58 59 60 61 62 63 64 65 66 67 68 69 70 71 72 73 74 75 76 77 78 79 80 81 82 83 84 85 86 87 88 89 90 91 92 93 94 95 96 97 98 99 00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 Past performance is no guarantee of future results. Hypothetical value of \$100 investment of all income and no transaction costs or taxes. This is for illustrative purposes only and not indicative of any investment to an indicative of any investment to any investment to an indicative of any investment to any investment to an indicative of any investment to an indicative of any investment to an indicative of any investment to an indi CANADIAN RECESSIONS recession data is from the National Bureau of Economic Research (NBER). Gold prices are from London Bullion Market Association and represent the London P.M. daily closing prices are from London Bullion Market Association and represent the London P.M. daily closing prices are from London Bullion Market Association and represent the London P.M. daily closing prices are from London Bullion Market Association and represent the London P.M. daily closing prices are from London P.M. daily closi the position was relatanced nonthly, Balanced port office afor a contract of the sum of

for 1950 to 01 1981 and Statistics Canada thereafter. The second-quarter 2016 GDP value is an estimate from the Bank of Canada; Canadian Dollar in U.S. Dollars—Bank of Canada; Prime Rate—Bank of Canada; Government of Canada Long Term Bond Yield—Bank of Canada. ©2016 Morningstar

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